

# PBSI - Academy Partner for IT Services



The Academy of Medicine of Cincinnati has selected  
PBSI Technology Solutions  
as **Corporate Connections Partner for IT Services**



*"The Academy of Medicine uses PBSI for its IT support, phone equipment, and more. As a PBSI customer, I can attest to their reliability and expertise. Many of our physician members echo that sentiment. We are pleased to be able to offer our members substantial savings with PBSI."*

Natalie Peterson  
Academy Executive Director

*"It is a privilege to be the Academy's Corporate Connections Partner for IT Services. The relationships we have built over the years with Academy staff, and with so many Cincinnati area physician clients are very gratifying. We are honored by our partnerships with so many clients and friends."*

Ray Cool  
PBSI CEO

PBSI is a technology services company, serving a growing base of physician offices in the tristate since 1983. PBSI serves hundreds of physicians in the region, delivering profitable results to independent physician practices. Services include Dragon Medical®, Dragon Training, IT Security Monitoring, HIPAA Security Assessments, Onsite and Online Support Services, and Phone Systems. All products and services are supplied to Academy members at discounted prices.

PBSI's focus remains helping clients achieve measurable success, improving operating results, as opposed to just installing technology. PBSI's strong reputation for superior support services are widely recognized and reported by a wealth of clients. PBSI contributes to each client's success through a team effort of intensive assessment, planning, implementation, and onsite training.

#### Academy members are eligible for these special discounts:

- **Dragon Medical®**: 10% - on voice-to-text software training
- **Dell® Servers/PCs**: 5% - on Dell computers + 10% off installation
- **IT Services**: 10% - on new fixed fee or hourly service agreements
- **HIPAA Security Risk Assessment**: 10% - Onsite assistance with review, templates, training
- **Data Breach Risk Scanning** – 10% finds unprotected PHI on any network PC/server
- **Phone Systems**: 10% - on NEC® phone systems and voice mail
- **Communications Analysis**: Free cost analysis of dial tone & Internet services
- **Cabling Services**: 10% - on cabling services, office expansions or moves
- **Video Surveillance and Access Control**: 10% on cameras and monitoring software

Academy members can take advantage of these discounts by contacting PBSI, (800) 626-2306 ext. 1661 or email [preferredpartner@pbsinet.com](mailto:preferredpartner@pbsinet.com). For information about PBSI and upcoming events, visit [www.pbsinet.com/medical](http://www.pbsinet.com/medical).



## PBSI - Technology Solutions for Healthcare

11880 Kemper Springs Dr.

Cincinnati, OH 45240

(513)772-2255

(800)626-2306

**"Helping clients achieve success – since 1983"**